

## Associate, Climate Risk Advisory

### Overview:

Are you impact driven with the desire to make a difference on climate? We're an early stage company growing quickly, with a small but collaborative and energized team. We are now looking for an exceptional candidate to join our growing team of climate risk professionals.

Climate Risk Services offers advisory services alongside development of product solutions for managing climate risk. On the advisory side, we support clients through governance of climate as a material risk issue and a regulatory compliance issue, building an understanding of how climate should factor into business and operational strategies, developing robust risk management processes and frameworks, and data-based analysis and assessment of climate risks for markets, investment or lending portfolios, and at the asset-level. On the product development side, we are building exciting platform-based enterprise level solutions to support our clients in embedding climate into strategic and financial decision-making. We are focused on turning climate data science into actionable insights, bridging the gap between climate science and financial and operational decision-making.

The successful candidate will be an integral and leading part of our advisory team, supporting clients in identifying, assessing, and managing climate-related and environmental risks.

### What you'll be doing:

You will move quickly into client-facing work, with responsibility across all aspects of client engagement: identifying issues, forming a response, leading projects, conducting analysis, developing practical and actionable insights and presenting them to clients. You'll have a voice to support continual improvement of approaches and methodologies, and will also contribute to product development by applying an understanding of client needs and tangible outcomes. You will work across all of the financial sector, real estate investment, and heavy industry.

Some of your responsibilities will include:

- Initial client engagement to assess issues and identify needs, including some business development activity to build and maintain a strong pipeline of advisory work
- Proposal development, based on a clear understanding of the client's objectives
- Leading project implementation, with a collaborative team and strong senior support
- Overseeing data-based analysis and turning the results into clear and practical actions for clients to build climate resilience and improve their climate risk management
- Developing recommendations and implementation plans, supporting clients to act on insight and opportunities for climate mitigation, adaptation, and resilience
- Building visibility by presenting training sessions or webinars, with appropriate support
- Skilled at establishing and maintaining stakeholder relationships
- Accomplished at presenting influential business cases based on analysis
- Skilled at presenting complex problems in a concise and persuasive manner

### What we're looking for:

We're looking for someone who is high capacity and high-performing, takes initiative, has strong interpersonal skills, and is action-oriented. We are looking for EITHER one of:

- 5-7+ years experience in a financial institution or financial services organisation, particularly with a focus on risk management,
- 5-7+ real estate investment,
- 5-7+ sector-specific particularly mining/agriculture/energy/food and beverage,

OR one of:

- 3-5+ years experience in professional services across climate risk, climate data, climate analytics, emissions assessment or analytics, ESG, sustainability;

Along with:

- Post-graduate degree in a relevant discipline, for example business, finance, or economics
- Understanding of the links between climate change, business risk and value creation.
- Aptitude in decision-making and problem-solving
- Excellent written/verbal communication skills & interpersonal skills, collaborative approach
- Self-starting, entrepreneurial mind-set, and desire to grow the business

Ideally, you will also have:

- Relevant work experience in sustainable finance or climate
- Project management certification; PMP or Prince2
- An impact-driven mindset with a desire to embed climate into business

### What we offer:

The opportunity to be at the forefront of climate risk management and climate focussed impact. You'll be in at the ground level of building something exciting and with significant growth potential, in a topic area that is accelerating in importance. You will also get:

- Variety. Spend 80% of your time on your primary role and 20% contributing to other projects and initiatives, to build your experience and add your unique value across the company.
- Development. We'll build your skills and knowledge of climate, from mitigation through adaptation and into risk management; both internally and externally.
- Exposure. We're a small company, so you'll see inside everything from setting strategic goals for the year through to building products from the ground up.
- Growth. We're growing, and so will you. Significant potential to step up in role and responsibility as our growth accelerates, while developing into a subject matter expert.
- Excitement. You'll be part of a fun, informal, and collaborative team that is excited and passionate about the work we do and the potential we see.

Compensation will be commensurate with experience and ability to add value. In addition to salary, we offer a performance-based bonus, flexible working options, and 25 days holidays.

### Location

Preference for candidates to be located in either Utrecht, Netherlands or London/Oxford, United Kingdom. Candidates must have right-to-work in either the EU (Netherlands) or in the United Kingdom.

### Diversity & Inclusion

Climate Risk Services believes that diversity is critical to achieve our goals of innovation and building value for our clients. All applications will receive consideration for employment without regard to ethnicity, religion, gender, gender identity or expression, sexual orientation, nationality, disability, age, or social background.

### How to Apply

Send a cover letter and your CV to [careers@climateriskservices.com](mailto:careers@climateriskservices.com). Please include 'Associate Role' in the email subject line.

Applications will be reviewed on a rolling basis.